



PETRONAS

# PETRONAS Group Financial Results Announcement

## Third Quarter 2023

**Resolute in Purpose, Advancing Solutions  
for a Sustainable Future**



## Cautionary Statement

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## Key Messages

- Unfavourable average realised prices for the cumulative quarter softened overall financial performance. PETRONAS posted **PAT of RM64.1 billion, EBITDA of RM103.9 billion** and **CFFO of RM76.0 billion**
- PETRONAS is doubling down its efforts in **ensuring energy security, intensifying growth** and **fulfilling its commitment for a responsible energy transition** amidst heightened market volatility and persistent economic uncertainties.

# Lower Average Realised Prices led to Softened Financial Performance

(RM Bil)

## Financial Performance

### Revenue

**251.9**

YTD 2023



**269.4**

YTD 2022

### PAT

**64.1**

YTD 2023



**77.2**

YTD 2022



### CFFO

**76.0**

YTD 2023



**83.1**

YTD 2022

### EBITDA

**103.9**

YTD 2023



**130.2**

YTD 2022

## Financial Position

### Total Borrowings

**111.8**

30 Sep 2023



**104.2**

31 Dec 2022

### Total Assets

**752.2**

30 Sep 2023



**710.6**

31 Dec 2022

### Shareholders' Equity

**432.4**

30 Sep 2023



**401.6**

31 Dec 2022



**Average Brent**  
(USD/bbl)  
**\$82.07**  
YTD 2022 \$105.51



**Average JCC**  
**Single-month<sup>1</sup>**  
(USD/bbl)  
**\$85.53**  
YTD 2022 \$102.66

**USD**  
**Strengthens**

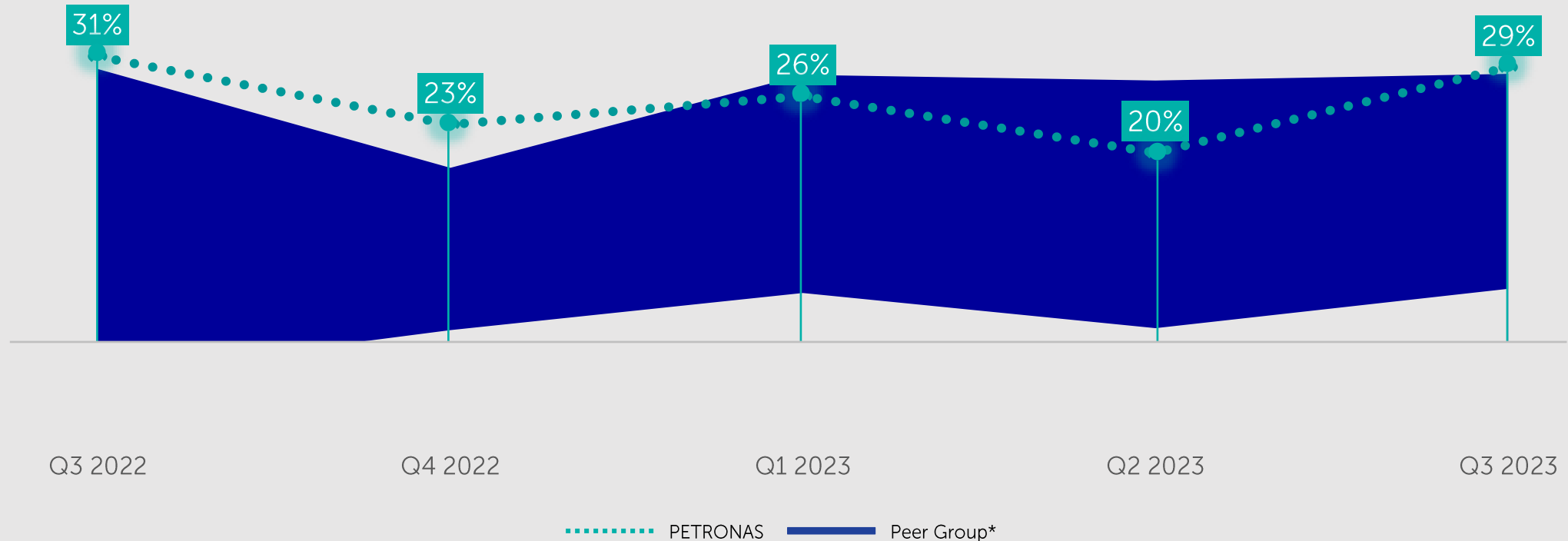
**USD/MYR<sup>2</sup>**  
**RM4.51**  
YTD 2022 RM4.34

<sup>1</sup> Represents published price, not actualised price  
<sup>2</sup> Average exchange rate

# Continuous Commitment to Operational Excellence propelled PETRONAS' Performance to be in line with Major Energy Players

## Benchmarking against Peer Group

Profit / (Loss) After Tax Margin (%)



\* Peer Group range comprised BP, Chevron, ConocoPhillips, Ecopetrol, Eni, Equinor, ExxonMobil, Shell, Saudi Aramco, PTT and TotalEnergies

\*\* Information on other oil companies were sourced from the respective Quarterly Announcements. PETRONAS is not responsible for errors or omissions contained in the information and makes no representations as to the accuracy of the information. The user is cautioned that the chart which appears above may not be subject to accurate transmission in their entirety and is advised to read the information above in conjunction with the respective oil companies Quarterly Announcements.

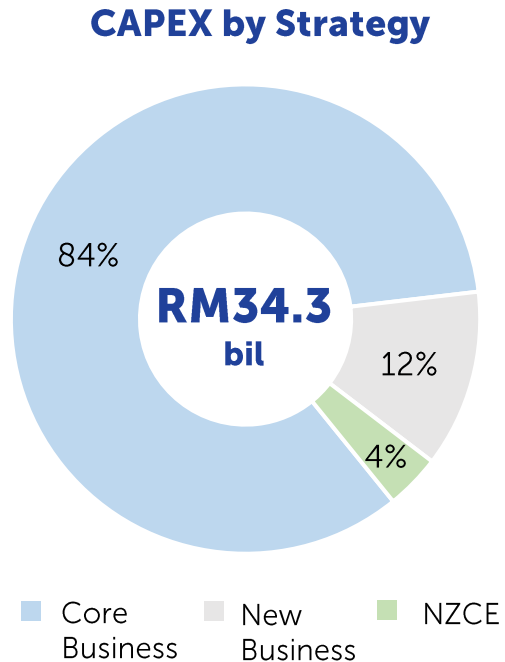
# Intensified Capital Spending to Fulfill PETRONAS' Commitments towards Growth and Energy Transition

## Group Capital Investments (CAPEX)

YTD 2023  
**RM34.3bil**

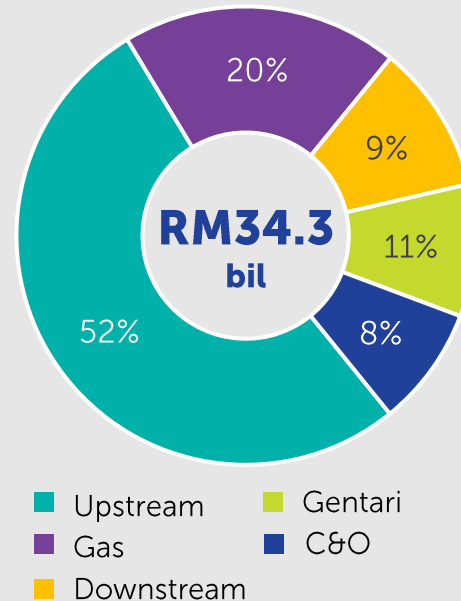
**25%**

YTD 2022  
**RM27.4bil**



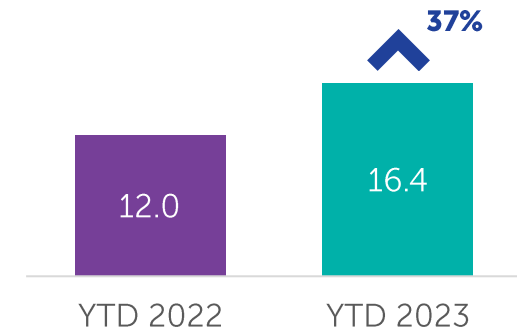
- 16% of CAPEX spent to-date for decarbonisation activities and new business.

### CAPEX by Business



- Upstream remains as significant contributor to CAPEX.
- Mainly from the acquisition of 40% Participating Interest in Block 20, Angola from TotalEnergies.

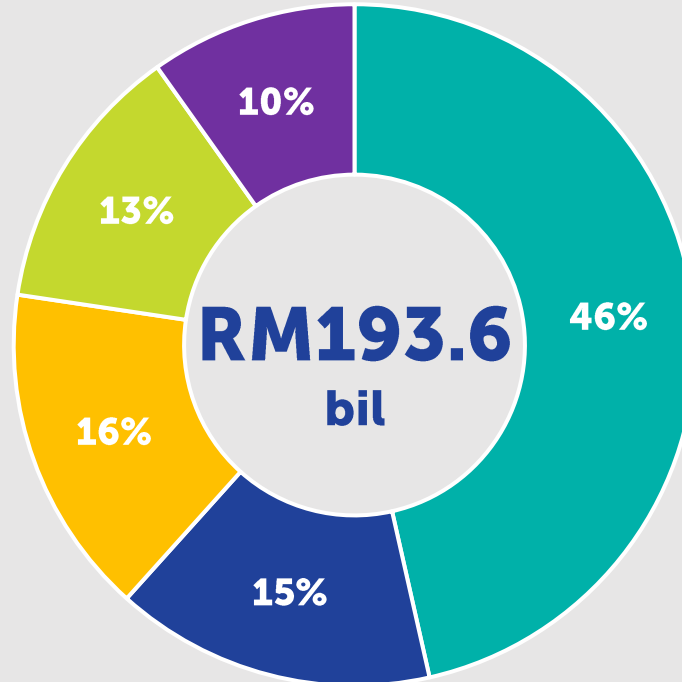
### Domestic CAPEX (RM Bil)



- Higher domestic spending predominantly from investments in the Nearshore Floating LNG Project in Sabah & Kasawari Gas Field Development and CO<sub>2</sub> Sequestration Facilities in Sarawak.
- This is to safeguard energy security for Malaysia and PETRONAS' customers.

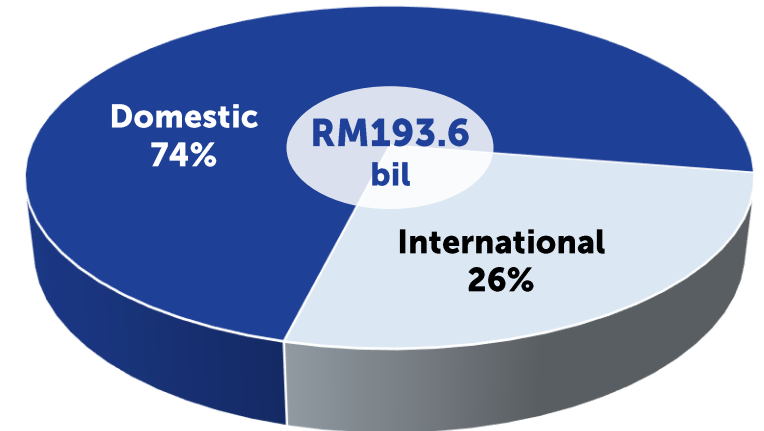
# More than 70% of Group Costs incurred to Support Domestic Operations

## Group Costs



- Product costs
- Tax expenses, sales tax & duties and cash payments
- Non-cash items
- Production and transportation expense, purchased services, materials & supplies
- Others (HR cost, rental, utilities, finance cost, etc.)

## Group Costs by Geographical Segment



- Majority cost incurred domestically to support increased activities in Malaysia.

# PETRONAS is committed to meeting GHG Emissions Targets and remains unwavering in its contributions to the Nation

Greenhouse Gas Emissions Target (Scope 1 and Scope 2)

2024



49.5 MtCO<sub>2</sub>e

Capping Emissions at 49.5 million tonnes of carbon dioxide equivalent (MtCO<sub>2</sub>e) from PETRONAS' Malaysia operations by 2024.

## GHG Emissions<sup>1</sup>

33.9 MtCO<sub>2</sub>e

<sup>1</sup> Scope 1 and Scope 2 in Malaysia operations

Completed 39 emissions reduction projects through



Flaring & Venting Reduction



Energy Efficiency



Electrification

## PETRONAS' Social Impact Investment



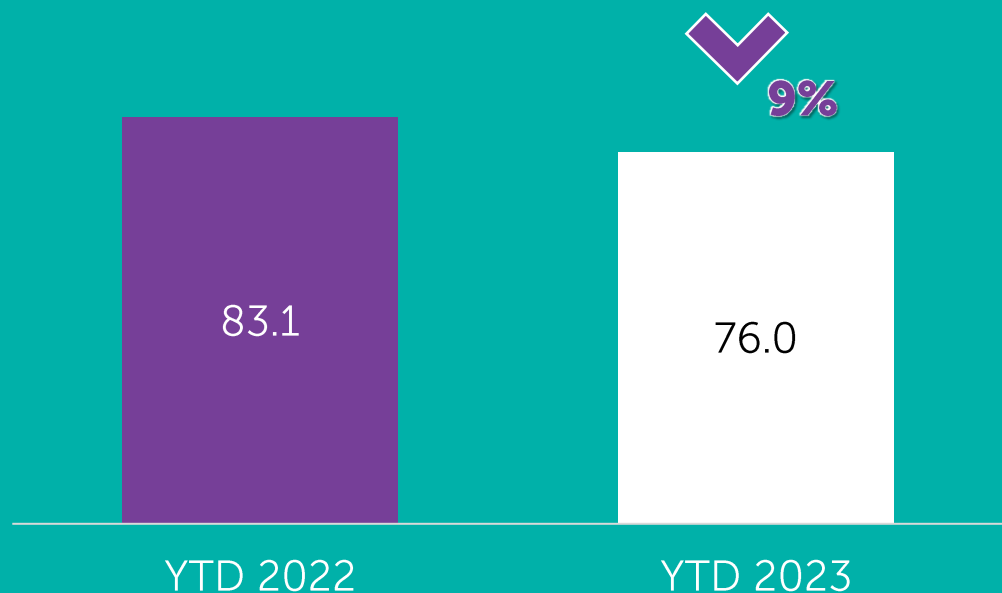
To date, PETRONAS spent close to **RM540 million** in its social impact efforts which has positively impacted the lives of more than **1.9 million people**.

PETRONAS is **committed to giving back to Malaysia** and other countries where we operate through our programmes of **Uplifting Lives** (Community Well-being and Development), **Powering Knowledge** (Education) and **Planting Tomorrow** (Environment).



# Decline in CFFO may impact PETRONAS' capacity to reinvest and maintain returns to shareholders

**CFFO**  
RM bil



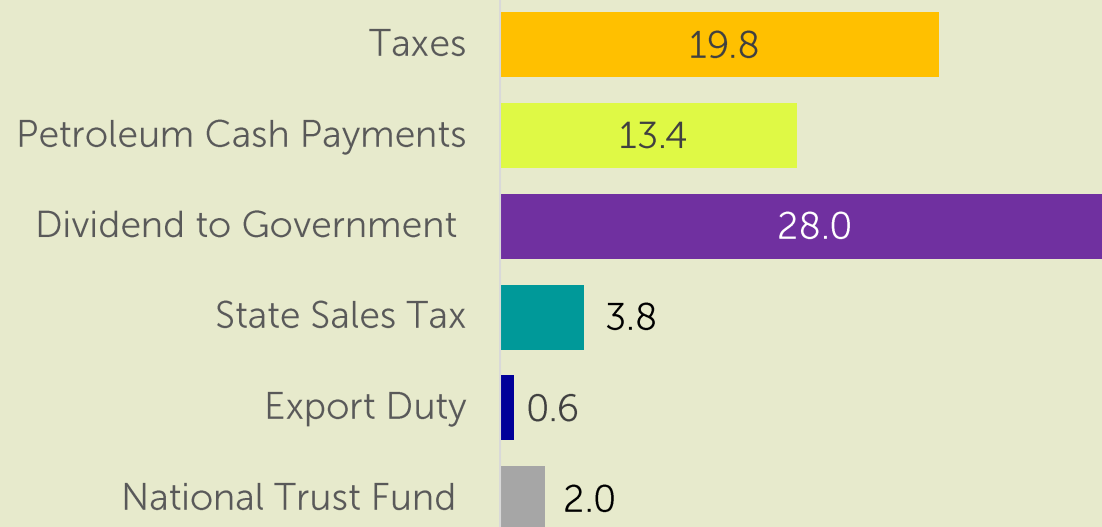
**RM111.8 billion**

Total Borrowings as at 30 Sep 2023



**Capital Expenditure (CAPEX)**  
**RM34.3 billion**

## Contributions to Governments and NTF (RM Bil)

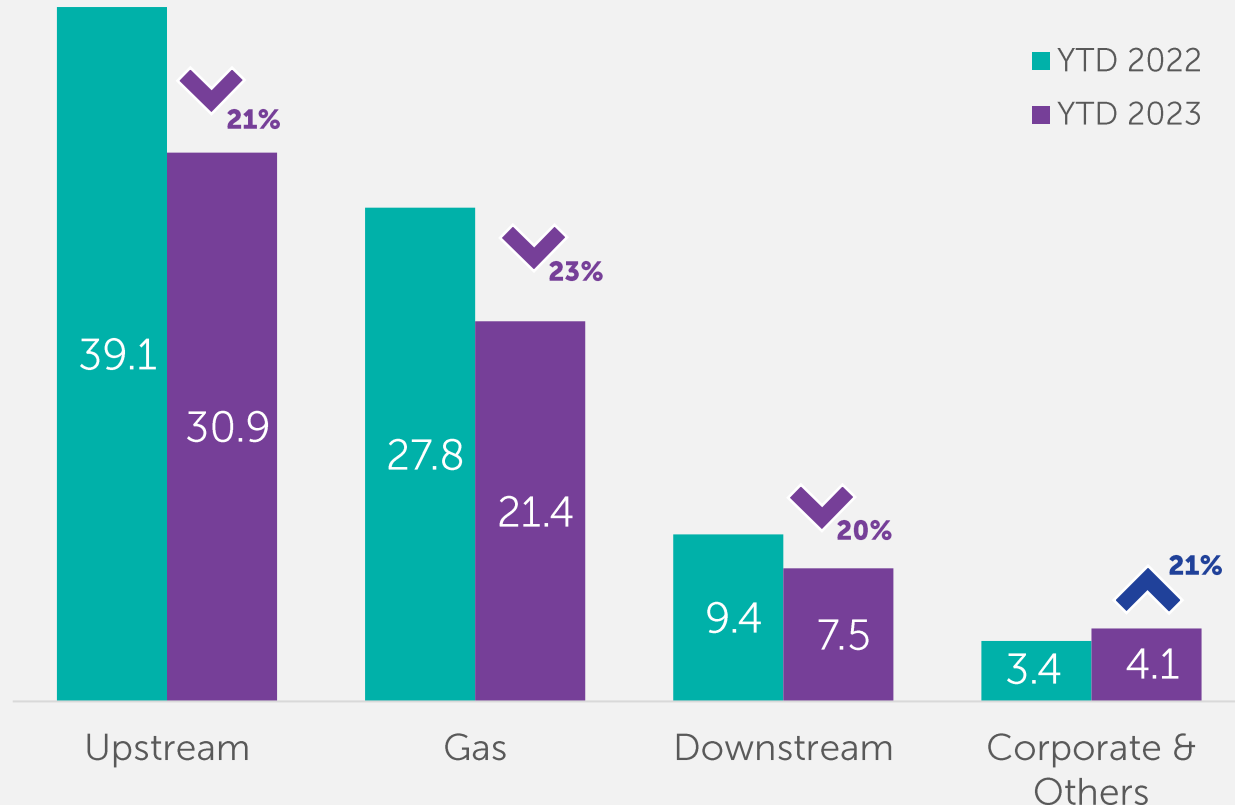


**Nation's Sustainability and Community Wellbeing**  
**Close to RM550 million**

# Prolonged Market Uncertainties has Reduced Financial Performance across Most Businesses

## Profit After Tax

RM Bil



## Upstream

Lower PAT in line with lower revenue partially offset by lower taxation and cash payments.

## Gas

Lower PAT primarily driven by lower revenue and higher product costs partially offset by lower taxation.

## Downstream

Lower PAT mainly due to lower refining and petrochemical margins partially offset by lower taxation.

## Corporate & Others

Higher PAT primarily driven by higher fund investment income, partially offset by higher operating expenses and lower foreign exchange gain.

# Upstream

## Business Highlights

### Expanded Core Business through Targeted Investments and Maintaining Operational Excellence while keeping to NZCE 2050



Achieved **1<sup>st</sup> hydrocarbon** for **21 projects**



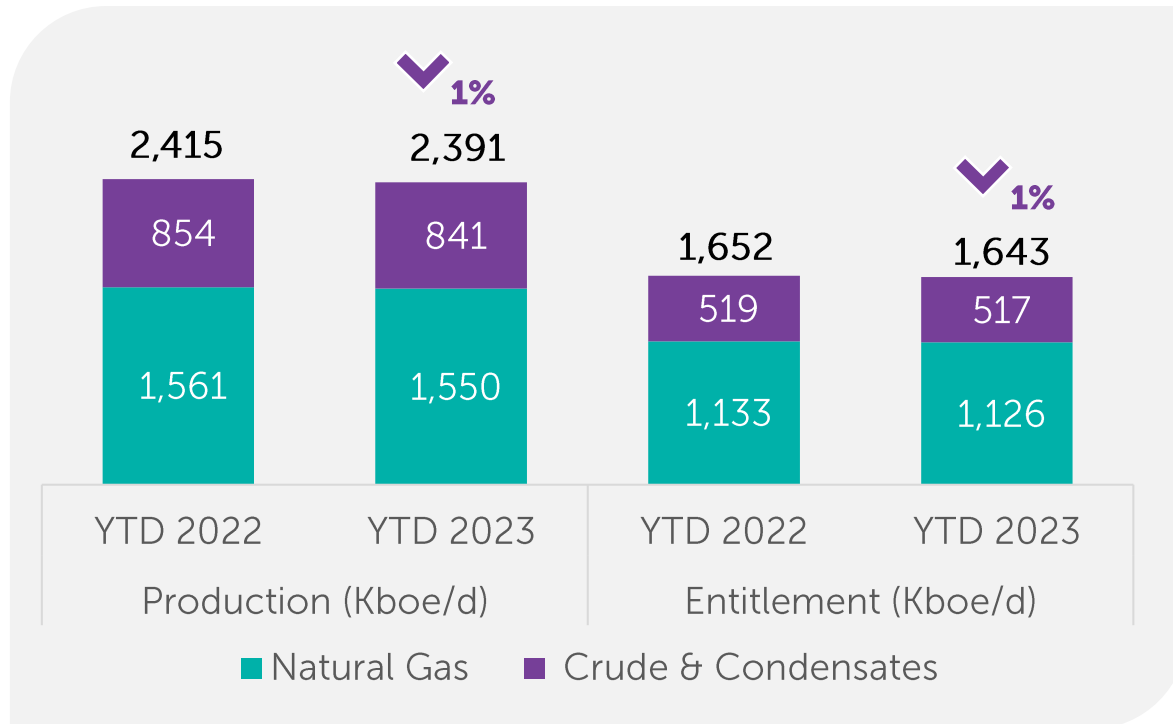
Achieved **FID** for **17 projects**



Achieved **8 oil and gas discoveries** in **Peninsular Malaysia** and **Sarawak**



Commenced **delivery of gas** from **BAGSF-2** to a **new methanol plant** in Bintulu, Sarawak



Embarked on **SIGES project** with a **groundbreaking ceremony** for **onshore gas plant** in Bintulu Sarawak



Signed an **SPA** to acquire **15% participating interest** in the **Masela Block** in **Indonesia**



Acquired **40% participating interest** in **Block 20, Angola**



Signed a **Term Sheet** with partners to **develop and monetise LCO<sub>2</sub> carriers** for **CCS projects** in Malaysia

# Gas

## Fulfilled Demand for Lower-Carbon Energy with Focus on Customer-Centricity and Operational Excellence

### Business Highlights



**291**

total LNG cargoes delivered from PETRONAS LNG Complex



**29**

LNG cargoes delivered from PFLNG SATU and PFLNG DUA



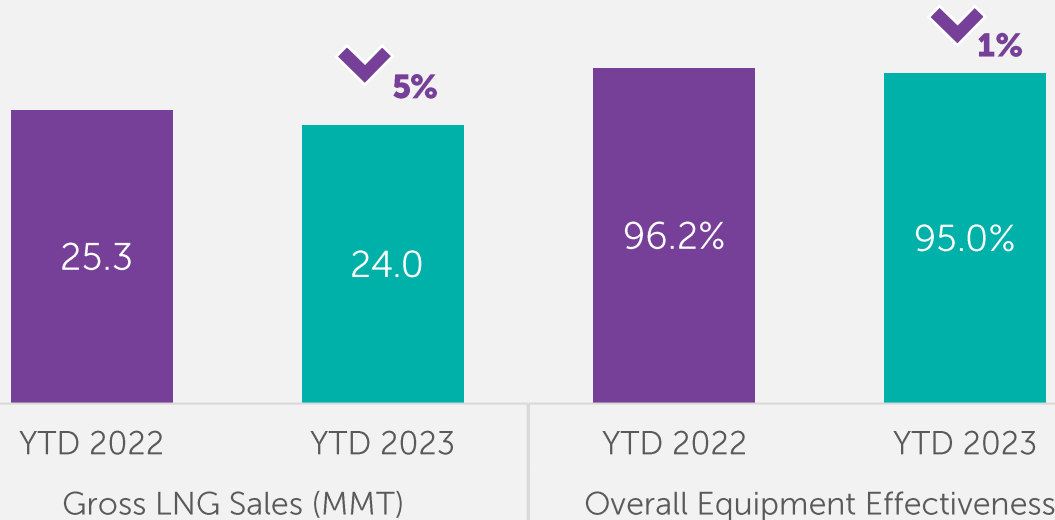
**4,480**

Virtual Pipeline System (VPS) and LNG Bunkering deliveries completed



**2,189** MMscfd

of average sales gas volume delivered in Peninsular Malaysia



# Downstream

## Sustained Robust Operational Excellence to meet Demand Recovery across All Businesses

### Business Highlights



**87.1%**

Overall Equipment Effectiveness (OEE)



**19.7 Bil**

Litres of overall marketing sales volume



**85.1%\***

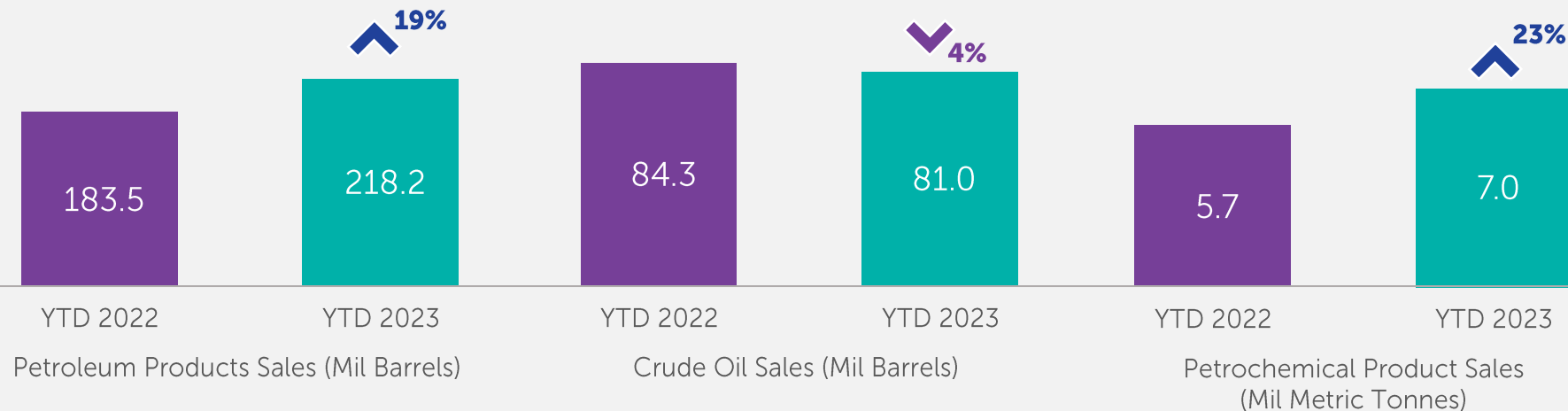
Petrochemical Plant Utilisation

\* Nexant



**7.1 Mil**

Metric tonnes of petrochemicals production volume



PETRONAS Lubricants International signed a Joint Study Agreement with PT Kilang Pertamina Internasional to explore developing a new greenfield lubricant base oil plant in Central Java



PDB and Gamuda Land inked an MoU to provide residents and visitors to the newly developed townships – Gamuda Cove and Gamuda Gardens with access to a suite of PDB's offerings.

### Renewables



### Renewable Energy Capacity

<sup>1</sup> in operations and under development

- Executed key terms with **ReNew Energy Global Plc (ReNew)** to explore development of **5 GW** in renewable assets. Earlier in May this year, Gentari made an initial investment for **49%** equity stake in ReNew's **403 MW Peak Power** project in India.

## Accelerate Growth towards Cleaner and Sustainable Energy Solutions

### Green Mobility



- Collaborated with **Amazon** to decarbonise its India transportation network by providing Electric Vehicles (EV)s and fleet management services for its third-party delivery service partners.
- MoU with **BMW Malaysia Sdn Bhd** to explore collaborations in installation of EV infrastructure, deployment of EV fleet solutions, and value-added services for BMW EV owners.
- MoU with **KPJ Healthcare** to collaborate on installation of EV charging points at 10 KPJ healthcare premises and explore introduction of EV fleet solutions.



- Partnered with **Sarawak Energy Berhad** to develop EV infrastructure across Sarawak with the launch of state's first EV charging station at Kuching's ICOM Square.

## Remains Committed to pursue Value Creation through Sustainable Growth



Successfully delivered **Eagle Vellore, Malaysia's second LNG dual-fuel Very Large Crude Carrier** and **the first to be named in the country**, marking a milestone in Malaysia's maritime history



Received an **Approval in Principle from DNV**, a world-leading classification society for innovative **Floating CO<sub>2</sub> Storage Unit concept**, developed in partnership with Samsung Heavy Industries



Entered into a **new partnership agreement with Nissen Kaiun Co. Ltd** for the **sale and charter of its two LNG carriers**



Awarded **Sustainability-Linked Deal of the Year for Asia by Marine Money** for MISC's **USD527 million Sustainability-Linked Senior Term Loan** in relation to **six Very Large Ethane Carriers**



# **PETRONAS**

## **Passionate about Progress**

